Have you ever wondered what kind of personality you have? By taking a simple 45 question test you will be able to learn a lot about what kind of person you are. We are all unique in our individual way but this test will go into depth about what kind of person we truly are. Although some may believe that someone’s personality cannot be simply stated by a 45 question test have their reasons but actually Taylor Hartman’s test has been used for many years to identify a person’s core motive and by knowing a person’s core motive you will be able to understand how a person feels when treated a certain way.

Taylor Hartman is famous for his personality test which categorizes individuals in 4 different colors. Hartman test categorizes people on how they answer the questions, for example in his test he asks the tested person to choose word that best describe them as a child. By answering all the questions you will be put into a color group, the color group indicates your personality and what role you would most likely like to play in a group oriented project or in a work environment for example if you were put into the red category then you core motive ore desire is power, in which a leadership role will best fit you. Although reds desires a power and will best fit in a leadership role do not exclude the other colors as not being qualified as being leaders as well. Blues desire intimacy and a strong code of ethics, blues play a vital role in most groups they are the ones who are the sympathetic, ones who make sure everyone is doing their part to get the group to where they need to be. White’s core motive is keeping peace where ever they go, whites tend to keep a conflict free environment. Yellows are the fun go-lucky people who seek the fun out of every situation.

After taking the Hartman personality test, my results came out to be red dominant which means that my core motive is power. A time where I played my dominant color was when I was put in a group of 6 with lower intellectual people, but I was not that smart either. The teacher gave us and another group the topic of “High school healthy lunch choices” but one group had to tell the pros of our topic and the other side had to tell the cons. We were chosen to do the cons of the topic, that class period I took on the leadership role because everyone else was too scared to be held reliable for the failure of the team. That day before class left I gave specific instruction to each individual to research a certain part of the topic and we would go through everyone’s research. Ultimately we lost the debate because some of the students did not prepare well enough, I felt like letting them know I felt about losing but I didn’t want to hurt anyone’s feelings, which show that my pre-dominant color is blue.

The Hartman personality test can be used for many things but the main goal is to know how to treat the different colors of the test or another person you may be affiliated with. The test proves to be useful because many of us do not want to be treated a certain way and the test recognizes some of those issues. By knowing what makes these people “tic” we can avoid almost any conflict there will be in a working environment. In an article about the potential use of Hartman’s personality test they state that, “Understanding the strengths and weaknesses of each team member could enhance the group project experience.” With this being said many will benefit from knowing a person’s color for example students and employers. Although you are dominantly a color does not mean you are excluded from the other colors, everyone has a mixture of colors to them and they are known as pre-dominant colors. By simply knowing the color of your partner(s) you will be able to create an effective and efficient working environment, which will lead you to the most satisfying results in any group project or maybe even help you understand any co-worker or employee.

Although some still may believe that Hartmans test is still an invalid assumption, others will still take Hartmans test into real consideration on what their core motives are and that people should be treated a certain way. We are all different in our own unique way but some attributes are accurately stated in the Hartman test but we are not all describe us as a person. These attributes can help another individual understand how to approach you when a situation occurs in the most effective way. If many employers were to adopt the personality test and have it done at in an interview or as an assessment after an application the employer could better understand the individual and put him in the appropriate role in the work area.

**Work Cited**

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